

Position Title:	Waste & Recycling – Account Analyst
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COMPANY SUMMARY

MYCA: Material Handling was named the 14th fastest growing Woman Business Entity in the U.S. by American Express and Women's Presidents Organization. MYCA is a leading disruptive innovator in technology solutions, uniquely set apart by providing customers with complete cost transparency and data visibility. MYCA: Material Handling is experiencing significant organic growth and is in search of new team members to further our growth.

POSITION SUMMARY:

The Waste & Recycling Account Analyst will learn from day one how to effectively oversee easy to complex projects for major manufacturers to reduce overall costs and utilize various diversionary strategies to reduce our customer's environmental landfill impact. This position will lead to a Waste & Recycling Account Manager, handling Fortune 100-1000 manufacturers and corporations.

PRINCIPAL RESPONSIBILITIES:

- Develops and manages field recycling activities and ensures operational alignment through the consideration and foresight of available technological advances, industry and customer trends
- Updates, identifies and participates in implementation of best practices for diversion development; works with operations and maintenance in development of durable standards.
- Responsible for continuous improvements, including operational standardization of design specifications and procedures within the recycling operations.
- Ensures and enforces rebate structure and benchmarks productivity in Recycle Centers to align with Company standards and compliance through operational site visits.
- Collaborates with all levels of Recycle Center management to implement operations goals.
- Identifies equipment needs and capital spending requirements; recommends. Works closely with Procurement on evaluation of recovery system purchases; formulates clear recommendations to Area and Divisional teams on recovery equipment systems and purchases.
- Develops equipment and safety standards for processing manufacturers and audits those standards to support. Holds equipment manufacturers accountable for equipment function standards.
- Performs other job-related duties as assigned or apparent
- Acts upon notification of account activity (service level increase or decrease – right sizing) to plan for and coordinate the appropriate service level in a manner that best meets customer needs and corporate objectives.
- Develops project plans, maintains key project performance indicators, and initiates/manages the implementation of projects with various teams throughout the Company.
- Manages and ensures completion of special projects including but not limited to:
 - Managing and implementing, right size, diversion, Compliance and single stream projects.
 - Proactive analysis of business opportunities (ROI, analysis of saving and cross analysis) for assigned manufacturing national account customers, which includes seeking opportunities to create cost savings while increasing profitability and maximizing internal revenue growth.
 - Providing information and acting as a resource to internal and external customers as needed regarding processes and newly developed initiatives.

Education:

- Bachelor's degree in Business, Statistics, Math, Economics or related field, equivalent training, education and experience